

REED & GRAHAM INC.
CONTRACTORS PRICE LIST

Asphalt Prices F.O.B. San Jose Plant Effective June 1, 2010.

¾" Course	\$77.00	Less \$1.00 discount	\$76.00
¾" Medium	\$77.00	Less \$1.00 discount	\$76.00
¾" Fine	\$78.00	Less \$1.00 discount	\$77.00
½" Medium	\$77.00	Less \$1.00 discount	\$76.00
½" Fine	\$78.00	Less \$1.00 discount	\$77.00
⅜" Medium	\$80.00	Less \$1.00 discount	\$79.00
¼" Fine	\$81.00	Less \$1.00 discount	\$80.00
Berm Mix	\$85.00	Less \$1.00 discount	\$84.00
Cold Mix	\$88.00	Less \$1.00 discount	\$87.00
Sheet Mix	\$86.00	Less \$1.00 discount	\$85.00
Base Rock	\$9.75	Less \$0.25 discount	\$9.50
¼" x #10 Chips	\$47.50	Less \$0.25 discount	\$47.25

- Any deviation from the above prices shall be by **written quotation only**.
- There will be an asphalt plant overtime charge of **\$250.00** per ½ hour before 7:15 a.m. and after 3:15 p.m. on weekdays.
- For weekend and nighttime hours and pricing please call a Sales Representative.
- To qualify for discount, your account must be paid in full by the 10th of the month following purchase.
- Prices subject to change without notice.

IN THE EVENT OF A MATERIAL SHORTAGE, REED & GRAHAM, INC. RESERVES THE RIGHT TO ALLOCATE MATERIALS

PLANT LOCATION

**690 Sunol St.
San Jose, CA. 95126
(408) 287-1400**

Bunker loading available.
Please call in advance for scheduling.

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Road Oil & Emulsion Prices Effective June 1, 2010.

No delivery charge for the following cities including but not limited to: Campbell - Cupertino – Fremont – Gilroy - Los Altos
Los Gatos - Milpitas - Morgan Hill - Mountain View - Santa Clara – Sunnyvale.

For delivery charges outside our local area please call a Sales Representative.

GALLON PRICES

Product	Gallons Tons	300-499 1-2	500-799 2-3	800-999 3-4	1000-1499 4-6	1500-1999 6-8	2000 + 8 +
RS-1/CRS-1 RS-2/CRS-2		3.96	3.42	3.24	3.11	2.97	**
PMCRS*		4.54	3.91	3.69	3.44	3.38	**
SS-1h		3.96	3.42	3.24	3.11	2.98	**
SS-1h 25% Cut		3.65	3.24	2.99	2.86	2.74	**
SS-1h 50% Cut		3.23	2.76	2.64	2.49	2.40	**
PASS CR *		5.69	4.91	4.86	4.65	4.55	**
SC-70		5.27	4.79	4.50	4.40	4.28	**
CQS*		4.18	3.75	3.45	3.24	3.16	**
LMCQS*		4.31	3.72	3.53	3.43	3.24	**
CRO		3.93	3.41	3.24	3.05	2.97	**

- * Material stocked in summer months only. (April through October)
- ** Call Sales Representative for quote.
- Minimum charge for materials only: **\$1000.00**
- Sales tax is included in the above spread prices.
- Spread charge is **\$165.00** per hour. PASS spread charge is **\$225.00** per hour. Hourly charge is based on the total time our truck is on the jobsite. (2 hour minimum.) Travel time is **\$135.00** per hour to and from jobs outside the listed delivery areas.
- To avoid cancellations charges, notification must be received 4 hrs. prior to the scheduled beginning of spread.
- **Customer shall be the sole judge of jobsite and weather conditions.** Reed & Graham, Inc. shall not be held responsible for any damages or claims due to these conditions.
- The ordering of proper material for the job shall be the responsibility of the customer. Our sales force will be available to answer any questions prior to spread.
- There will be an overtime charge before 7:30 a.m. and after 4:30 p.m. including loading and unloading time. Overtime charges will be an additional **\$50.00** per hour. All Saturday hours are overtime. All Sunday and Holidays hours are double time. 4 hr min.
- A discount of **\$.05** per gallon for all oils will be allowed if account is paid in full by the 10th of the month following purchases.
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Road Oil & Emulsion Prices F.O.B. San Jose Plant Effective June 1, 2010.

Picked Up Prices F.O.B. San Jose Plant

Note: Minimum 20 gallons

<u>PRODUCT</u>	<u>GENERAL APPLICATIONS</u>	<u>PRICING</u>
RS -1CRS -1	Chip Seal Emulsion	\$3.17 per gallon
PMCRS -2*	Chip Seal Emulsion	\$3.59 per gallon
SS-1h	Tack Oil Emulsion	\$3.17 per gallon
SS-1h 50%	Sealing Oil, Prime Oil	\$2.55 per gallon
SC-70	Dust Control, Prime Oil	\$4.69 per gallon
PASS CR*	Chip Seal Emulsion	\$5.15 per gallon
CQS-1h*	Various applications	- Call for quote
LMCQS*	Various applications	- Call for quote
CRO*	Chip Sealing oil	- Call for quote
Lignin or Magnesium Chloride	Dust Control	- Call for quote

Additional Emulsion Pricing

<u>PRODUCT</u>	<u>IN OUR 5 GALLON PAILS</u>	<u>OIL POT RENTALS</u>
SS-1h, RS-1, RS-2	\$32.80 each (\$6.56 per gallon)	\$80.00 per day
SS-1h 50%	\$29.85 each (\$5.97 per gallon)	\$160.00 per day after 2 days rental

<u>PRODUCT</u>	<u>IN CUSTOMER PROVIDED 5 GALLON PAILS</u>
SS-1h, RS-1, RS-2	\$25.60 each (\$5.12 per gallon)
SS 1h 50%	\$23.55 each (\$4.71 per gallon)

Bagged Sand Pricing

<u>PRODUCT</u>	<u>QUANTITY</u>	<u>PRICING</u>
30 Mesh Bagged Sand	50 lbs bag	\$7.00 each
	100 lbs bag	\$10.00 each
90 Mesh Bagged Sand	100 lbs bag	\$13.00 each

- * Material stocked in summer months only. (April through October)
- Oil Plant hours: Summer schedule M-F 7:15 a.m.-3:15 p.m. Saturday 7:00 a.m.-12:00 p.m..
- Call Back or Weekend Pager (408) 881-7004. Call Back Hours include 4:30 p.m. to 7:00 a.m. Monday through Friday. Weekend hours include 4:30 p.m. Friday to 7:00 a.m. Monday.
- The minimum charge for call back or weekend pager use is **\$250.00**. (April through October.)
- Tank flushing at **\$200.00** per flush plus **\$4.85** per gallon for flushing material.
- No credit will be issued for returned **cut material**.
- There is a **\$100.00** minimum pump off charge for non Reed and Graham, Inc. tanks or pots.
- There is a disposal fee of **\$4.50** per gallon for non-reusable material.
- Empty pails may be purchased at **\$10.00** per pail.
- A discount of **\$.05** per gallon for all oils will be allowed if account is paid in full by the 10th of the month following purchase.
- Emulsion prices listed above do not include sales tax.
- Any deviation from the above prices shall be by **written quotation only**.
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Overkote Product Prices F.O.B. San Jose Plant Effective June 1, 2010.
Picked Up Prices F.O.B. San Jose Plant

<u>OVERKOTE</u>	<u>GALLONS</u>	<u>PRICING</u>
We will load Open Top Drums, Pots and Tanks Only.	1-50	\$2.91 per gallon
	51-100	\$2.61 per gallon
	101-500	\$2.31 per gallon
	501 – 1000	\$2.21 per gallon
	<u>5 GALLON PAILS</u>	<u>PRICING PER PAIL</u>
***We reserve the right to refuse loading any receptacle not owned by Reed & Graham, Inc.	1 – 6	\$30.25 each
	7 – 12	\$28.80 each
	13 – 20	\$27.55 each
	21 – over	\$27.10 each
(32) 5 Gallon Pails = 1 Pallet		

OVERKOTE POT RENTAL *- 200/250 gallon \$90.00 per day

OVERKOTE TANK RENTAL*- 500 gallon \$140.00 per day
 1,500 gallon \$170.00 per day
 3,500 gallon \$650.00 (4 days on jobsite-local delivery)
 6,000 gallon \$650.00 (4 days on jobsite-local delivery)

- Per day rental charges double on all pots and tanks after 2 days rental.
- Empty 55 gallon drums may be purchased at \$50.00 per drum.
- Reed & Graham, Inc. does not fill customer owned 5 gallon pails.
- Overkote pot rental is for Reed & Graham, Inc. material only.
- * Overkote pots and tanks must be returned empty or additional charges will apply. Minimum charge \$125.00.
- Crackfiller is not permitted in any of our pots.

<u>Product</u>	<u>Quantity</u>	<u>Pricing</u>
<u>Crackfiller I</u>	1 gallon containers	\$16.50 per gallon
<u>Crackfiller I</u>	5 gallon pails	\$47.50 each (\$9.50 per gallon)
<u>Crackfiller II</u>	5 gallon pails	\$60.00 each(\$12.00per gallon)
<u>Hot Crackfillers</u>	Various Products	Call for product information
<u>Loopfiller</u>	5 gallon pails	\$62.50 each (\$12.50 per gallon)
<u>Overkote Spot Seal</u>	5 gallon pails	\$60.00 each (\$12.00 per gallon)
<u>Overkote Plus</u>	5 gallon pails	\$60.00 each (\$12.00 per gallon)
<u>Overkote Plus</u>	1 gallon pails	\$18.00 per gallon
<u>Bumper Adhesive</u>	5 gallon pails	\$61.25 each (\$12.25 per gallon)
<u>Gatoraid</u>	5 gallon pails	\$58.00 each
<u>De-Tac</u>	5 gallon pails	\$65.00 each
<u>Spec. Patch Material</u>	50 lbs bag	\$15.00 each

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Miscellaneous Tool & Product Prices F.O.B. San Jose Plant Effective June 1, 2010.

TOOLS

SQUEEGES

2 FT.	\$64.00	EA
3 FT.	\$69.00	EA
4 FT.	\$77.00	EA
WOOD	\$17.00	EA

V SHAPED SQUEEGES

COLD PUSH	\$45.00	EA
COLD PULL	\$45.00	EA
HOT PUSH	\$55.00	EA
HOT PULL	\$55.00	EA

REPLACEMENT BLADES

2 FT.	\$12.00	EA
3 FT.	\$18.00	EA
4 FT.	\$24.00	EA
V SHAPE	\$9.00	EA
HOT V SHAPE	\$16.00	EA

BROOMS

16" ORANGE STREET	\$38.00	EA
24" STREET/SCRAPER	\$58.00	EA
16" WIRE BROOM	\$61.00	EA
24" SEAL BROOM	\$46.00	EA
36" SEAL BROOM	\$60.00	EA
24" SEAL BROOM HEAD	\$19.95	EA
36" SEAL BROOM HEAD	\$24.95	EA

RAKES

	\$64.00	EA
BLADE ONLY	\$31.00	EA

SCRAPERS

14" SCRAPERS	\$49.00	EA
14" REP BLADES	\$24.95	EA
5" SCRAPERS	\$4.00	EA

SHOVEL

SHOVEL	\$22.00	EA
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TACK BRUSH

	\$7.00	EA
TACK BRUSH W/ HANDLE	\$14.00	EA

A/C HAND TAMPERS

	\$61.00	EA
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CORNUCOPIA POTS

	\$126.00	EA
WITH /WHEELS	\$220.00	EA

DEPTH GAUGE (POKER)

	\$23.00	EA
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MISCELLANEOUS PRODUCTS

HANDCLEANER

	\$8.00	EA
CASE	\$75.00	EA

OIL FLOW

1 GAL CANS	\$32.00	EA
5 GAL CANS	\$137.00	EA
1 PINT	\$18.00	EA
Empty Bottle	\$9.00	EA

GLOVES (LEATHER)

	\$7.00	EA
RUBBER (BLACK)	\$15.00	EA

ORANGE GEL

	\$12.00	EA
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FLAGGING RIBBON

	\$3.00	EA
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CAUTION TAPE

	\$13.00	EA
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STOP / SLOW SIGN

	\$27.00	EA
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SAFETY VESTS

	\$30.00	EA
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TRAFFIC CONES

18" CONE	\$7.00	EA
28" CONE	\$12.00	EA

CONCRETE BUMPER BLOCKS

36" BUMPER BLOCK	\$22.00	EA
48" BUMPER BLOCK	\$27.00	EA

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OIL POT ACCESSORIES:

Hand wand valve 3/4" ball valve:	\$70.00	EA
Bell Reducer:	\$5.00	EA
Spray tip for hand wand (size #1 or #2):	\$7.50	EA
Hose adapter:	\$17.00	EA
Hitch pin (3/4" x 5 "):	\$10.00	EA
Hitch ball (2" ball):	\$12.00	EA
Hand wand hose with ends (32" length):	\$180.00	EA
Hand wand (lower end):	\$70.00	EA
Hand wand (upper end):	\$50.00	EA
Hand wand (complete set):	\$190.00	SET
(Complete set includes: Upper end, lower end & hand wand valve)		
Spray Aluminum Shield (6 ft x 3 ft):	\$250.00	EA