

REED & GRAHAM INC.
CONTRACTORS PRICE LIST

Asphalt Prices F.O.B. San Jose Plant Effective November 1, 2011.

¾" Course	\$85.00	Less \$1.00 discount	\$84.00
¾" Medium	\$85.00	Less \$1.00 discount	\$84.00
¾" Fine	\$86.00	Less \$1.00 discount	\$85.00
½" Medium	\$85.00	Less \$1.00 discount	\$84.00
½" Fine	\$86.00	Less \$1.00 discount	\$85.00
⅜" Medium	\$88.00	Less \$1.00 discount	\$87.00
¼" Fine	\$89.00	Less \$1.00 discount	\$88.00
Berm Mix	\$93.00	Less \$1.00 discount	\$92.00
Cold Mix	\$96.00	Less \$1.00 discount	\$95.00
Sheet Mix	\$94.00	Less \$1.00 discount	\$93.00
Base Rock	\$9.75	Less \$0.25 discount	\$9.50
¼" x #10 Chips	\$47.50	Less \$0.25 discount	\$47.25

- Any deviation from the above prices shall be by **written quotation only**.
- There will be an asphalt plant overtime charge of **\$250.00** per ½ hour before 7:30 a.m. and after 3:15 p.m. on weekdays.
- For weekend and nighttime hours and pricing please call a Sales Representative.
- To qualify for discount, your account must be paid in full by the 10th of the month following purchase.
- Prices subject to change without notice.

IN THE EVENT OF A MATERIAL SHORTAGE, REED & GRAHAM, INC. RESERVES THE RIGHT TO ALLOCATE MATERIALS

PLANT LOCATION

**690 Sunol St.
San Jose, CA. 95126
(408) 287-1400**

Bunker loading available.
Please call in advance for scheduling.

REED & GRAHAM, INC.
CONTRACTOR PRICE LIST

Road Oil & Emulsion Prices Effective November 1, 2011.

No delivery charge for the following cities including but not limited to: Campbell - Cupertino - Fremont - Gilroy - Los Altos
Los Gatos - Milpitas - Morgan Hill - Mountain View - Santa Clara - Sunnyvale.

For delivery charges outside our local area please call a Sales Representative.

GALLON PRICES

Product	Gallons Tons	300-499 1-2	500-799 2-3	800-999 3-4	1000-1499 4-6	1500-1999 6-8	2000 + 8 +
RS-1/CRS-1 RS-2/CRS-2		4.26	3.72	3.54	3.41	3.27	**
PMCRS*		4.88	4.25	4.03	3.78	3.72	**
SS-1h		4.26	3.72	3.54	3.41	3.27	**
SS-1h 25% Cut		3.89	3.48	3.23	3.10	2.98	**
SS-1h 50% Cut		3.37	2.90	2.78	2.63	2.54	**
PASS CR *		5.95	5.17	5.12	4.91	4.81	**
SC-70		5.77	5.29	5.00	4.90	4.78	**
CQS*		4.48	4.05	3.75	3.54	3.46	**
LMCQS*		4.61	4.02	3.83	3.73	3.54	**
CRO		4.15	3.63	3.46	3.27	3.19	**

- * Material stocked in summer months only. (April through October)
- ** Call Sales Representative for quote.
- Minimum charge for materials only: **\$1000.00**
- Sales tax is included in the above spread prices.
- Spread charge is **\$205.00** per hour. PASS spread charge is **\$235.00** per hour. Hourly charge is based on the total time our truck is on the jobsite. (2 hour minimum.) Travel time is **\$145.00** per hour to and from jobs outside the listed delivery areas.
- To avoid cancellations charges, notification must be received 4 hrs. prior to the scheduled beginning of spread.
- **Customer shall be the sole judge of jobsite and weather conditions.** Reed & Graham, Inc. shall not be held responsible for any damages or claims due to these conditions.
- The ordering of proper material for the job shall be the responsibility of the customer. Our sales force will be available to answer any questions prior to spread.
- There will be an overtime charge before 7:30 a.m. and after 4:30 p.m. including loading and unloading time. Overtime charges will be an additional **\$50.00** per hour. All Saturday hours are overtime. All Sunday and Holidays hours are double time. 4 hr min.
- A discount of **\$.05** per gallon for all oils will be allowed if account is paid in full by the 10th of the month following purchases.
- Any deviation from the above prices shall be by **written quotation only.**
- Prices subject to change without notice.

IN THE EVENT OF A MATERIAL SHORTAGE, REED & GRAHAM, INC. RESERVES THE RIGHT TO ALLOCATE MATERIALS

REED & GRAHAM, INC.
CONTRACTOR PRICE LIST

Road Oil & Emulsion Prices F.O.B. San Jose Plant Effective November 1, 2011.

Picked Up Prices F.O.B. San Jose Plant

Note: Minimum 50 gallons

<u>PRODUCT</u>	<u>GENERAL APPLICATIONS</u>	<u>PRICING</u>
RS -1CRS -1	Chip Seal Emulsion	\$3.47 per gallon
PMCRS -2*	Chip Seal Emulsion	\$3.93 per gallon
SS-1h	Tack Oil Emulsion	\$3.47 per gallon
SS-1h 50%	Sealing Oil, Prime Oil	\$2.69 per gallon
SC-70	Dust Control, Prime Oil	\$5.19 per gallon
PASS CR*	Chip Seal Emulsion	\$5.41 per gallon
CQS-1h*	Various applications	- Call for quote
LMCQS*	Various applications	- Call for quote
CRO*	Chip Sealing oil	- Call for quote
Lignin or Magnesium Chloride	Dust Control	- Call for quote

Additional Emulsion Pricing

<u>PRODUCT</u>	<u>IN OUR 5 GALLON PAILS</u>	<u>OIL POT RENTALS</u>
SS-1h, RS-1, RS-2	\$34.30 each (\$6.86 per gallon)	\$80.00 per day
SS-1h 50%	\$30.55 each (\$6.11 per gallon)	\$160.00 per day after 2 days rental

<u>PRODUCT</u>	<u>IN CUSTOMER PROVIDED 5 GALLON PAILS</u>
SS-1h, RS-1, RS-2	\$27.55 each (\$5.51 per gallon)
SS 1h 50%	\$23.90 each (\$4.78 per gallon)

Bagged Sand Pricing

<u>PRODUCT</u>	<u>QUANTITY</u>	<u>PRICING</u>
30 Mesh Bagged Sand	50 lbs bag	\$7.25 each
	100 lbs bag	\$10.25 each
90 Mesh Bagged Sand	100 lbs bag	\$13.25 each

- * Material stocked in summer months only. (April through October)
- Call Back or Weekend Pager (408) 881-7004. Call Back Hours include 5:00 p.m. to 6:00 a.m. Monday through Friday. Weekend hours include 5:00 p.m. Friday to 6:00 a.m. Monday.
- The minimum charge for call back or weekend pager use is **\$250.00**. (April through October.)
- Tank flushing at **\$200.00** per flush plus **\$5.25** per gallon for flushing material.
- No credit will be issued for returned **cut material**.
- There is a **\$100.00** minimum pump off charge for non Reed and Graham, Inc. tanks or pots.
- There is a disposal fee of **\$5.00** per gallon for non-reusable material.
- Empty pails may be purchased at **\$10.00** per pail.
- A discount of **\$.05** per gallon for all oils will be allowed if account is paid in full by the 10th of the month following purchase.
- Emulsion prices listed above do not include sales tax.
- Any deviation from the above prices shall be by **written quotation only**.
- Prices subject to change without notice.

IN THE EVENT OF A MATERIAL SHORTAGE, REED & GRAHAM, INC. RESERVES THE RIGHT TO ALLOCATE MATERIALS

REED & GRAHAM, INC.
CONTRACTOR PRICE LIST

Overkote Product Prices F.O.B. San Jose Plant Effective November 1, 2011.
Picked Up Prices F.O.B. San Jose Plant

<u>OVERKOTE</u>	<u>GALLONS</u>	<u>PRICING</u>
We will load Open Top Drums, Pots and Tanks Only.	1-50	\$3.07 per gallon
	51-100	\$2.77 per gallon
	101-500	\$2.47 per gallon
	501 – 1000	\$2.37 per gallon
	<u>5 GALLON PAILS</u>	<u>PRICING PER PAIL</u>
***We reserve the right to refuse loading any receptacle not owned by Reed & Graham, Inc.	1 – 6	\$31.05 each
	7 – 12	\$29.60 each
	13 – 20	\$28.35 each
	21 – over	\$27.90 each
(32) 5 Gallon Pails = 1 Pallet		

OVERKOTE POT RENTAL *-

200/250 gallon \$90.00 per day

OVERKOTE TANK RENTAL* -

500 gallon \$140.00 per day

1,500 gallon \$170.00 per day

3,500 gallon \$650.00 (4 days on jobsite-local delivery)

6,000 gallon \$650.00 (4 days on jobsite-local delivery)

- Per day rental charges double on all pots and tanks after 2 days rental.
- Empty 55 gallon drums may be purchased at \$50.00 per drum.
- Reed & Graham, Inc. does not fill customer owned 5 gallon pails.
- Overkote pot rental is for Reed & Graham, Inc. material only.
- * Overkote pots and tanks must be returned empty or additional charges will apply. Minimum charge \$125.00.
- Crackfiller is not permitted in any of our pots.

<u>Product</u>	<u>Quantity</u>	<u>Pricing</u>
<u>Crackfiller I</u>	1 gallon containers	\$16.50 per gallon
<u>Crackfiller I</u>	5 gallon pails	\$50.00 each (\$10.00 per gallon)
<u>Crackfiller II</u>	5 gallon pails	\$62.50 each (\$12.50 per gallon)
<u>Hot Crackfillers</u>	Various Products	Call for product information
<u>Loopfiller</u>	5 gallon pails	\$62.50 each (\$12.50 per gallon)
<u>Overkote Spot Seal</u>	5 gallon pails	\$62.50 each (\$12.50 per gallon)
<u>Overkote Plus</u>	5 gallon pails	\$67.50 each (\$13.50 per gallon)
<u>Overkote Plus</u>	1 gallon pails	\$18.00 per gallon
<u>Bumper Adhesive</u>	5 gallon pails	\$62.50 each (\$12.50 per gallon)
<u>Gatoraid</u>	5 gallon pails	\$60.00 each
<u>De-Tac</u>	5 gallon pails	\$65.00 each
<u>Spec. Patch Material</u>	50 lbs bag	\$15.00 each

- Prices subject to change without notice.

IN THE EVENT OF A MATERIAL SHORTAGE, REED & GRAHAM, INC. RESERVES THE RIGHT TO ALLOCATE MATERIALS

REED & GRAHAM, INC.
CONTRACTORS PRICE LIST

Miscellaneous Tool & Product Prices F.O.B. San Jose Plant Effective November 1, 2011.

TOOLS

SQUEEGES

2 FT.	\$64.00	EA
3 FT.	\$69.00	EA
4 FT.	\$77.00	EA
WOOD	\$17.00	EA

V SHAPED SQUEEGES

COLD PUSH	\$45.00	EA
COLD PULL	\$45.00	EA
HOT PUSH	\$55.00	EA
HOT PULL	\$55.00	EA

REPLACEMENT BLADES

2 FT.	\$12.00	EA
3 FT.	\$18.00	EA
4 FT.	\$24.00	EA
V SHAPE	\$9.00	EA
HOT V SHAPE	\$16.00	EA

BROOMS

16" ORANGE STREET	\$38.00	EA
24" STREET/SCRAPER	\$58.00	EA
16" WIRE BROOM	\$61.00	EA
24" SEAL BROOM	\$46.00	EA
36" SEAL BROOM	\$60.00	EA
24" SEAL BROOM HEAD	\$19.95	EA
36" SEAL BROOM HEAD	\$24.95	EA

RAKES

BLADE ONLY	\$64.00	EA
	\$31.00	EA

SCRAPERS

14" SCRAPERS	\$49.00	EA
14" REP BLADES	\$13.00	EA
5" SCRAPERS	\$6.00	EA

SHOVEL

	\$22.00	EA
--	---------	----

TACK BRUSH

	\$7.00	EA
TACK BRUSH W/ HANDLE	\$14.00	EA

A/C HAND TAMPERS

	\$61.00	EA
--	---------	----

CORNUCOPIA POTS

	\$126.00	EA
WITH /WHEELS	\$220.00	EA

DEPTH GAUGE (POKER)

	\$23.00	EA
--	---------	----

MISCELLANEOUS PRODUCTS

HANDCLEANER

	\$8.00	EA
CASE	\$75.00	EA

OIL FLOW

1 GAL CANS	\$42.50	EA
5 GAL CANS	\$160.00	EA
1 PINT	\$21.00	EA
Empty Bottle	\$11.00	EA

GLOVES

	\$7.00	EA
RUBBER	\$15.00	EA

ORANGE GEL

	\$15.00	EA
--	---------	----

VANDAL REMOVER

	\$15.00	EA
--	---------	----

FLAGGING RIBBON

	\$3.00	EA
--	--------	----

CAUTION TAPE

	\$13.00	EA
--	---------	----

STOP / SLOW SIGN

	\$27.00	EA
--	---------	----

SAFETY VESTS

	\$30.00	EA
--	---------	----

TRAFFIC CONES

18" CONE	\$7.00	EA
28" CONE	\$12.00	EA

CONCRETE BUMPER BLOCKS

36" BUMPER BLOCK	\$22.00	EA
48" BUMPER BLOCK	\$27.00	EA

REED & GRAHAM, INC.
CONTRACTORS PRICE LIST

Miscellaneous Tool & Product Prices F.O.B. San Jose Plant Effective November 1, 2011.

OIL POT ACCESSORIES:

Hand wand valve 3/4" ball valve:	\$70.00	EA
Bell Reducer:	\$5.00	EA
Spray tip for hand wand (size #1 or #2):	\$7.50	EA
Hose adapter:	\$17.00	EA
Hitch pin (3/4" x 5 "):	\$10.00	EA
Hitch ball (2" ball):	\$12.00	EA
Hand wand hose with ends (32" length):	\$180.00	EA
Hand wand (lower end):	\$70.00	EA
Hand wand (upper end):	\$50.00	EA
Hand wand (complete set):	\$190.00	SET
(Complete set includes: Upper end, lower end & hand wand valve)		
Spray Aluminum Shield (6 ft x 3 ft):	\$250.00	EA